CAREERS MENA

TRAINING AND DEVELOPMENT

Delivered By : **Careers MENA**

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INTRODUCTION

Career Institute, founded in 2010, is a leading provider of top-quality training programs in fields such as Information Technology, Business, Security, Cybersecurity, and Accounting. With a strong network of national and international affiliations, including **PITB, PSEB, NAVTTC, PSDA, Cisco, Microsoft, Oracle, Pearson, PSI Testing, Kryterion Testing Center, British Council, Fortinet, Palo Alto, VMware, Python Institute, C++ Institute, JavaScript Institute, GitHub**, and more, we have successfully trained over **150,000 students** to date. Our team of certified instructors ensures that every learner receives the highest standard of education, equipping them with the knowledge and skills needed to thrive in their careers.

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UNDERSTANDING TRAINING AND DEVELOPMENT

UNDERSTANDING THE "WHY"

In today's rapidly evolving tech landscape, professional certifications in areas such as cybersecurity, risk management, and network infrastructure have become a strategic imperative for individuals aiming to excel in their careers and organizations seeking to maintain a competitive edge. These globally recognized credentials validate expertise in critical domains, equipping professionals to address emerging challenges with confidence. For organizations, investing in certified talent enhances operational efficiency, fortifies security frameworks, and ensures compliance with industry standards, driving innovation and sustainable success.

"UNDERSTANDING THE "HOW"

Career Institute delivers a 360-degree solution for technical certification training, designed to empower professionals and elevate organizational capabilities. From expert-led training sessions and immersive hands-on labs to personalized mentoring and tailored exam preparation, we ensure a seamless journey toward certification success. Our strategic approach not only equips participants with the expertise to excel in critical domains but also streamlines the entire process—from upskilling to achieving globally recognized certifications. Partnering with us means investing in a trusted resource that drives professional growth and enhances organizational excellence.

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DESIGNING EFFECTIVE TRAINING PROGRAM

SETTING LEARNING OBJECTIVES

At Careers Mena, we focus on setting clear and actionable learning objectives that align with industry standards and organizational needs. By defining specific outcomes, we ensure that every training program equips participants with the critical skills and knowledge required to excel in their roles. Our approach integrates measurable goals to track progress and guarantee tangible results, creating a roadmap for both professional development and organizational success.

DESIGNING CONTENT

Our training content is meticulously crafted to address real-world challenges and emerging industry trends. Combining theoretical concepts with hands-on applications, we deliver engaging and impactful learning experiences. Tailored to diverse learning styles and corporate requirements, our content ensures relevance, practicality, and the highest standard of technical expertise, empowering participants to apply their skills with confidence and precision.

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COMPREHENSIVE PORTFOLIO OF CERTIFICATIONS

TECHNOLOGY TRAININGS

Domain	Certifications Offered
Cybersecurity	ISC2 (CISSP, CCSP), Fortinet (NSE)
IT Governance and Auditing	ISACA (CISA, CISM, CRISC, CGEIT)
Project Management	PMI (PMP, CAPM)
Ethical Hacking and Security	EC-Council (CEH, ECSA, CHFI)
Networking	Cisco Certifications (CCNA, CCNP)
Database Management	Oracle Certifications (DBA, PL/SQL)
Enterprise Solutions	SAP Certifications (SAP S/4HANA, ERP)

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ISC² CERTIFICATIONS
(INTERNATIONAL INFORMATION SYSTEM SECURITY CERTIFICATION CONSORTIUM)

Certification Name	Target Audience	Learning Objectives	Value Proposition
CISSP (Certified Information Systems Security Professional)	Experienced security practitioners, managers, and executives	Master the design, implementation, and management of effective cybersecurity programs.	Globally recognized as the gold standard in cybersecurity, validating expertise in managing and protecting critical IT systems.
SSCP (Systems Security Certified Practitioner)	IT administrators and operational security professionals	Gain expertise in implementing, monitoring, and administering IT infrastructure securely.	Demonstrates hands-on technical skills in securing IT environments, making it essential for foundational IT security roles.
CCSP (Certified Cloud Security Professional)	Cloud security professionals	Learn to secure cloud environments, manage risks, and implement cloud-specific cybersecurity measures.	Highlights advanced cloud security knowledge, crucial for organizations adopting cloud technologies and hybrid infrastructures.
CSSLP (Certified Secure Software Lifecycle Professional)	Software developers and engineers	Develop secure software solutions by applying best practices throughout the software development lifecycle.	Ensures software security at every development stage, vital in preventing vulnerabilities in an increasingly digital ecosystem.
CAP (Certified Authorization Professional)	Professionals involved in system authorization and security assessment	Acquire in-depth knowledge of risk management frameworks and ensure secure system operations.	Validates expertise in implementing risk management frameworks, critical for regulatory compliance and secure system authorization.
HCISPP (HealthCare Information Security and Privacy Practitioner)	Professionals in the healthcare industry	Gain expertise in securing healthcare data, ensuring compliance with privacy regulations, and managing patient information.	Focuses on protecting sensitive healthcare information, ensuring compliance with privacy laws like HIPAA, essential in healthcare IT.

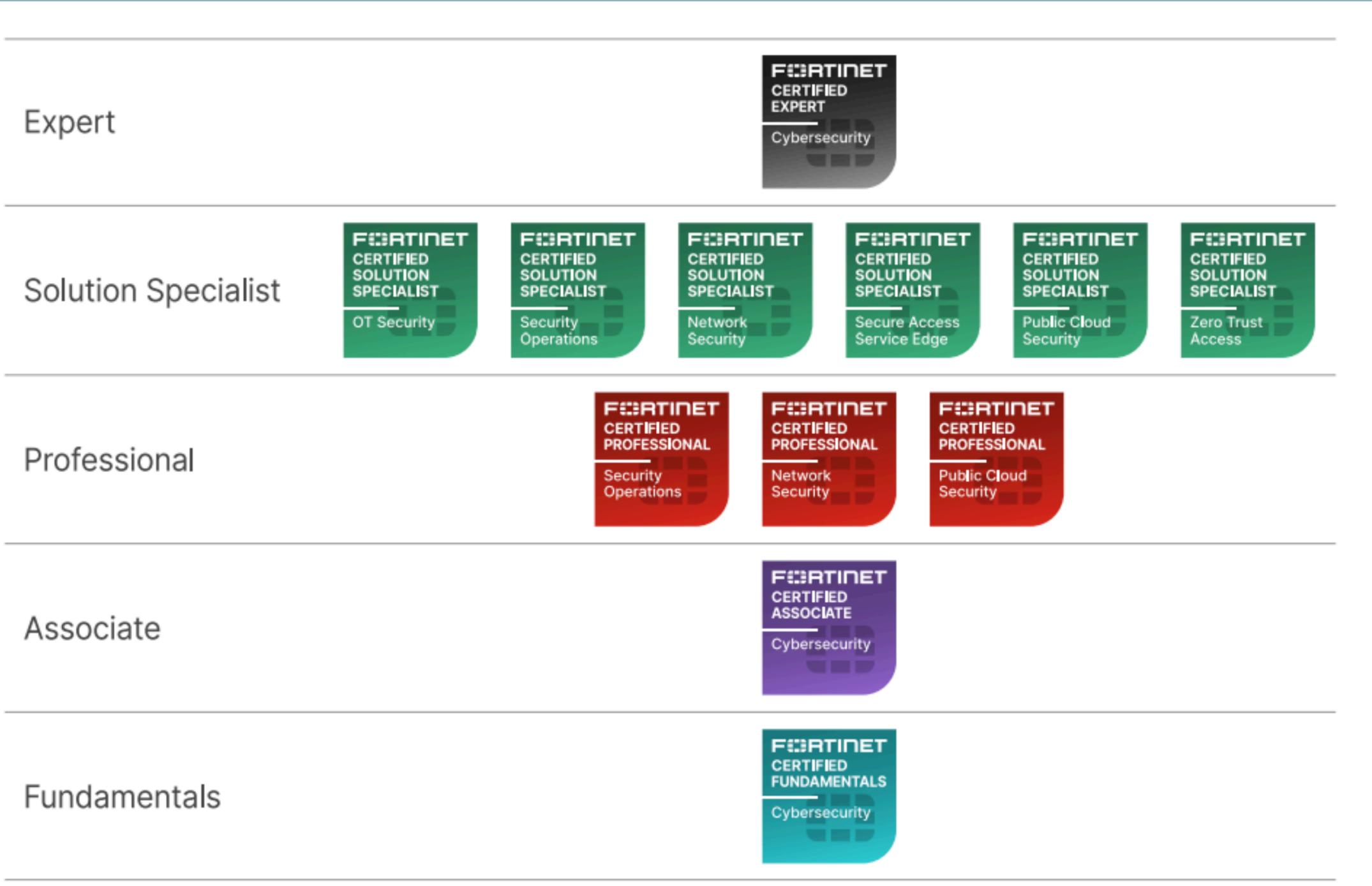@careersmena

ISACA CERTIFICATIONS

ISACA (INFORMATION SYSTEMS AUDIT AND CONTROL ASSOCIATION)
CERTIFICATIONS ARE GLOBALLY RECOGNIZED CREDENTIALS DESIGNED TO VALIDATE EXPERTISE IN IT GOVERNANCE, RISK MANAGEMENT, CYBERSECURITY, AND AUDITING

Certification Name	Target Audience	Learning Objectives	Value Proposition
CISA (Certified Information Systems Auditor)	IT auditors, compliance officers, and risk management professionals	Gain expertise in auditing, controlling, and assuring enterprise IT systems.	Recognized globally for validating audit and assurance skills, crucial for safeguarding organizational IT systems.
CISM (Certified Information Security Manager)	Information security managers and leaders	Develop and manage security strategies aligned with organizational goals.	Demonstrates leadership in managing enterprise-level security, essential for ensuring business continuity.
CRISC (Certified in Risk and Information Systems Control)	Risk managers, compliance professionals, and IT leaders	Identify, assess, and manage IT risk within organizations.	Validates the ability to balance IT risk and innovation, critical for driving informed business decisions.
CGEIT (Certified in the Governance of Enterprise IT)	Senior professionals managing enterprise IT	Build expertise in IT governance and aligning IT with business objectives.	Highlights strategic IT management skills, essential for driving organizational efficiency and competitiveness.
CDPSE (Certified Data Privacy Solutions Engineer)	Professionals responsible for designing privacy solutions	Design and implement privacy solutions aligned with data protection regulations.	Ensures proficiency in securing sensitive data and compliance with global privacy regulations, vital in today's data-driven world.

FORTINET CERTIFICATIONS

DEVELOPING EXPERTS IN FIELD OF CYBERSECURITY

Certification Level	Key Courses	Validity of Certification	Audience
Certified Fundamentals	Threat Landscape, Intro to Cybersecurity	2 years	Entry-level professionals
Certified Associate	FortiGate Operator	2 years	Junior network administrators
Certified Professional - Security Operations	FortiGate Admin, FortiEDR, FortiSOAR	2 years	Mid-level IT professionals
Certified Professional - Network Security	FortiManager, FortiSwitch, FortiAnalyzer	2 years	Mid-level IT professionals
Certified Professional - Public Cloud Security	AWS Admin, Azure Admin, FortiMail	2 years	Cloud specialists
Certified Solution Specialist - OT Security	OT Security	2 years	OT security experts
Certified Solution Specialist - Public Cloud Security	Public Cloud Security	2 years	Cloud security experts
Certified Expert - Cybersecurity	Written and Practical Exams	3 years	Senior cybersecurity experts

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PMI CERTIFICATIONS

Certification	Description	Target Audience	Validity	Value Proposition
Project Management Professional (PMP)®	Gold standard in project management, validates leadership and direction skills.	Experienced project managers.	3 years	Globally recognized standard for project management leadership.
Certified Associate in Project Management (CAPM)®	Entry-level certification demonstrating understanding of project management basics.	Individuals seeking to manage larger projects.	3 years	Entry point for individuals aiming to establish project management knowledge.
Program Management Professional (PgMP)®	Validates advanced skills in managing multiple related projects.	Program managers overseeing related projects.	3 years	Ensures advanced expertise in program management for organizational success.
PMI Agile Certified Practitioner (PMI-ACP)®	Demonstrates knowledge of agile principles and practices.	Practitioners in agile teams or organizations.	3 years	Validates agile practices expertise for dynamic project environments.
PMI Risk Management Professional (PMI-RMP)®	Specialized knowledge in assessing and identifying project risks.	Project managers focused on risk management.	3 years	Certifies risk assessment and management skills critical for project success.
PMI Professional in Business Analysis (PMI-PBA)®	Expertise in business analysis, emphasizing requirements management.	Project managers and business analysts.	3 years	Showcases expertise in bridging business needs with project outcomes.
Portfolio Management Professional (PfMP)®	Competency in managing portfolios aligned with organizational strategy.	Senior executives managing portfolios.	3 years	Demonstrates mastery in aligning portfolios with strategic objectives.
PMI Scheduling Professional (PMI-SP)®	Expertise in developing and maintaining project schedules.	Project managers and schedulers.	3 years	Highlights proficiency in creating and managing effective project schedules.

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EC-Council
Building A Culture Of Security

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Certifications

ETHICAL HACKING

> Certified Ethical Hacker (C|EH)
> C|EH (MASTER)

EXECUTIVE MANAGEMENT

> Certified Chief Information Security Officer (C|CISO)
> Associate C|CISO

COMPUTER FORENSICS

> Computer Hacking Forensic Investigator (C|HFI)

NETWORK SECURITY

> Certified Network Defender (C|ND)
> ICS/SCADA Cybersecurity

ENCRYPTION

> Certified Encryption Specialist (E|CES)

PEN TESTING

> Certified Penetration Testing Professional (C|PENT)

INCIDENT HANDLING

> Certified Incident Handler (E|CIH)
> Certified Threat Intelligence Analyst (C|TIA)
> Certified SOC Analyst (C|SA)

CLOUD SECURITY

> Certified Cloud Security Engineer (C|CSE)

DEVSECOPS

> Certified DevSecOps Engineer (E|CDE)

CYBER TECHNICIAN

> Certified Cybersecurity Technician (C|CT)

BLOCKCHAIN

> Blockchain Developer Certification (B|DC)
> Blockchain Fintech Certification (B|FC)
> Blockchain Business Leader Certification (B|BLC)

BUSINESS CONTINUITY AND DISASTER RECOVERY

> Disaster Recovery Professional (E|DRP)

FUNDAMENTALS

> Certified Secure Computer User (C|SCU)
> EC-Council Certified Security Specialist (E|CSS)

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Certification Name	Focus	Target Audience	Duration	Prerequisites
Certified Ethical Hacker (CEH)	Understanding the mindset of a hacker and learning penetration testing techniques.	Security officers, auditors, security professionals, and site administrators.	5 days (training); practical exam duration is 6 hours.	At least 2 years of experience in InfoSec or completion of EC-Council-approved training.
Certified Network Defender (CND)	Developing network defense skills to protect against modern threats.	Network administrators, IT administrators, and network security professionals.	4-5 days of training.	Basic understanding of network protocols and security.
Computer Hacking Forensic Investigator (CHFI)	Digital forensics and evidence gathering for investigations.	Law enforcement, security officers, system administrators, and legal professionals.	5 days of training.	Knowledge of cybersecurity concepts and tools is recommended.

EC-Council

Building A Culture Of Security

Certification Name	Focus	Target Audience	Duration	Prerequisites
Certified Information Security Manager (CISM)	Advanced management of information security programs.	IT managers, security consultants, and CISOs.	Varies; self-paced or instructor-led.	Work experience in information security management.
Licensed Penetration Tester (LPT) Master	Advanced penetration testing methodologies.	Experienced security professionals.	Rigorous 18-hour practical exam.	CEH or other penetration testing certifications, along with experience.
EC-Council Certified Security Analyst (ECSA)	Penetration testing and vulnerability assessment.	Professionals aspiring to move beyond CEH-level skills.	5 days of training.	CEH certification is preferred.
Certified Application Security Engineer (CASE)	Securing applications and identifying vulnerabilities in software development.	Software developers, testers, and DevOps engineers.	2-3 days of training. Approx Fee 2000USD	Programming experience and knowledge of secure coding practices.
Certified Chief Information Security Officer (CCISO)	Leadership skills in information security governance.	Experienced InfoSec executives.	Varies. Approx Fee 3950 Euros	Minimum 5 years of experience in security management.

Cisco Professional certifications

The Middle East's technology landscape is rapidly evolving, and Cisco certifications are highly valued by organizations to ensure network reliability and security.

Certification Name	Objective	Key Topics	Target Audience	Duration
Cisco Certified Network Associate (CCNA)	Build foundational networking skills.	Network access, IP connectivity, and services; Security fundamentals and automation; Programmability and basic network troubleshooting.	Entry-level network engineers, helpdesk technicians.	1-2 months (self-paced or instructor-led).
Cisco Certified Network Professional (CCNP)	Develop advanced networking and security skills.	Advanced routing and switching; Network automation and security solutions.	Network professionals with 2+ years of experience.	3-6 months (depending on specialization and pace).
Cisco Certified Internetwork Expert (CCIE)	Achieve expert-level skills in networking.	Complex network planning, implementation, and troubleshooting; Advanced security protocols.	Senior network architects and engineers	6-12 months (including preparation and lab practice).
Cisco Certified CyberOps Associate	Equip professionals with cybersecurity operations skills.	Security monitoring and threat analysis; Incident response and digital forensics.	Security analysts, SOC (Security Operations Center) personnel.	2-3 months (self-paced or instructor-led).
Cisco DevNet Associate	Develop programming and automation skills for Cisco networks.	APIs, application development, and network automation; Python programming and Cisco platforms integration.	Network engineers transitioning to DevOps roles	2-4 months (depending on pace).

Explore Oracle Certification levels

Foundations

Associate

Professional

Foundations

An Oracle Certified Foundations Associate has foundational knowledge of core concepts and services. Foundations exams are intended for candidates with technical and nontechnical backgrounds who want to validate their understanding of Oracle technologies.

Prepares you for these roles

- Administrator
- Developer
- Implementer

Recognizes these skills

- Foundational knowledge and skills and an understanding of core concepts and fundamentals

Explore Oracle Certification levels

Foundations

Associate

Professional

Associate

An Oracle Certified Associate has a technical background and a strong understanding of Oracle technologies. An Associate certification is intended for candidates who can use their knowledge and experience to apply Oracle's recommended best practices in the respective domain.

Prepares you for these roles

- Administrator
- Implementer
- Developer
- Architect
- Data scientist/business analyst

Recognizes these skills

- Foundational and intermediate knowledge and skills

ORACLE Certified **Associate**

Explore Oracle Certification levels

Foundations

Associate

Professional

Professional

An Oracle Certified Professional is skilled in Oracle technologies. A Professional certification validates advanced understanding of Oracle concepts and skills as well as experience applying these in real-world scenarios.

Modules

- Administrator
- Implementer
- Developer
- Consultant
- Architect

Recognizes these skills

- Advanced skills and strong foundational knowledge of the technology

ORACLE
Certified
Professional

Certification	Objective	Key Topics	Target Audience	Duration	Prerequisites
Oracle Database Administrator (DBA) Certified Associate	Develop foundational database management skills	- Database architecture and management- Backup and recovery- SQL fundamentals	Aspiring DBAs, IT professionals	2-3 months (flexible)	Basic SQL and database concepts
Oracle Database Administrator (DBA) Certified Professional	Master advanced database management techniques	- Advanced backup and recovery- Performance tuning- Multitenant architecture	Experienced DBAs, IT professionals	3-6 months (flexible)	Oracle DBA Certified Associate
Oracle Cloud Infrastructure (OCI) Foundations Associate	Introduce Oracle Cloud Infrastructure fundamentals	- Core cloud concepts- OCI services- Security and compliance	Entry-level cloud professionals, developers	1-2 months (flexible)	None
Oracle Cloud Infrastructure (OCI) Architect Associate	Design OCI-based cloud infrastructure solutions	- Networking and storage- Compute and database services- High-availability solutions	IT architects, cloud engineers	2-4 months (flexible)	Basic understanding of cloud computing
Oracle Java Programmer Certification (OCPJP)	Certify Java programming expertise	- Core Java concepts- Object-oriented programming- Building Java applications	Software developers, IT professionals	2-3 months (flexible)	Basic programming knowledge
Oracle E-Business Suite (EBS) R12 Financial Management Certified Implementation Specialist	Train professionals in Oracle EBS financial modules	- Financial reporting- General ledger and accounts payable/receivable- Budgeting and asset management	Financial consultants, ERP professionals	3-4 months (flexible)	Finance and ERP knowledge

Popular SAP Certifications in the Middle East

SAP certifications are highly valued in the Middle East due to the region's significant investments in ERP systems for industries such as oil and gas, retail, telecom, and government.

Certification Name	Objective	Key Topics	Target Audience	Duration	Prerequisites
SAP Certified Application Associate SAP S/4HANA for Financial Accounting Associates (Approx 8500$)	Validate knowledge and skills in SAP S/4HANA Financial Accounting.	General ledger accounting; Asset accounting; Financial closing and reporting.	Financial consultants, accountants, and ERP professionals.	2-3 months (self-paced or instructor-led).	Basic understanding of accounting and ERP systems.
SAP Certified Application Associate SAP S/4HANA Sales (Approx 4500$ /- premium course)	Certify expertise in managing sales processes within SAP S/4HANA.	Sales order management; Pricing and billing; Shipping and logistics execution.	Sales professionals, ERP consultants.	2-3 months (self-paced or instructor-led).	Basic knowledge of sales processes.
SAP Certified Technology Associate SAP HANA 2.0 (SPS05) (Approx 3500 AED)	Demonstrate skills in SAP HANA system administration.	Installation and configuration of SAP HANA; Monitoring and troubleshooting; Database security and backup.	System administrators, database administrators.	3-4 months (including practical sessions).	Knowledge of database management.
SAP Certified Development Associate ABAP with SAP NetWeaver 7.5 (Approx 3500 AED)	Validate programming skills in ABAP.	ABAP development tools; Data dictionary and SQL statements; Enhancements and modifications.	Developers and programmers.	2-3 months (self-paced or instructor-led).	Basic programming knowledge.
SAP Certified Application Associate SAP S/4HANA Production Planning and Manufacturing (Approx 4500 AED depending on attendees)	Certify skills in production planning and manufacturing processes in SAP S/4HANA.	Material requirements planning (MRP); Capacity planning; Shop floor management.	Production managers, ERP consultants.	3-4 months.	Understanding of manufacturing processes.